



VIRLOCENTO
DIGITAL SOLUTIONS



COMPANY PROFILE

2021-2022



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Company Background

Virlocento is a digital and managed business services provider having core competencies in the fields of development, implementation and management of end-to-end ICT solutions. Our primary endeavor is to collaborate with our clients to deliver strategic results and build long-term business partnerships, we focus on a value proposition based business model to enable quality assurance in our products & services.

Our primary business activities include the provision of digital services such as the implementation of management systems, development of custom applications, system maintenance and IT infrastructure management. We strive towards developing business alliances with global industry leaders in the fields of information technology to achieve the capability of providing managed business solutions specially customized and managed as per project requirements. Our array of business solutions range from planning to deployment of cloud collaboration suites and implementation of enterprise applications.

We strive to continually maintain the Quality Objectives in our work, to be able to deliver tailored-to-perfection results to our clients we focus on continually maintaining and improving the quality assessment levels in our projects. We believe that the key to a successful service delivery model is derived by a transparent and continuous two way communication with the client throughout the project life-cycle.



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Company Background

Mission

- Provide high fidelity services and solutions thereby working towards helping our clients to achieve their business objectives.
- Build strong business partnership with our clients and meet them at the level of their needs.
- Enrich our main expertise by working together with clients to offer cross platform innovative solutions.

Vision

- To gain recognition as the most reliable and preferred digital services provider company across various business verticals.
- Expand & evolve our organization to be able to cater the large global marketplaces.
- Develop value based solutions that are be considered as the standard industry benchmarks.

Values

➤ Integrity

We are against the notion of over promise and under delivery and this has enabled us to positively qualify our work.

➤ Teamwork

Right from our inception days teamwork has always been our driving force.

➤ Stewardship

Building a heritage for future generations, acting with an owner mentality, developing people everywhere we are, and meeting our commitments to all internal and external stakeholders.

➤ Respect

We believe in upholding mutual respect at personal and professional levels.



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Product & Service Offering



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Our Products & Services



Network & Connectivity

At the heart of our network design is the promise to transform the economics and experience of networking for our customers. We deliver a high-performance network infrastructure built on simplicity, security, openness, and scale. Our innovation empowers our customers, our partners, and ultimately everyone in a connected world.

- Routing and Switching
- Wireless
- Network Management
- Cloud Solutions / Outsourced Solutions
- Unified Communication
- Cyber Security



Cloud Services

The storage, storage and sharing of data and business records, is a vital factor for any modern business. Virlocento offers storage and file sharing services in its Cloud system, enabling(the user to gain access) from different PCs, or in general portable network devices such as tablets and smartphones. Among other things it includes an easy to use and modern interface, encryption capabilities, direct sync, Cloud backup, as well as operations of task list, such as calendar, image galleries, playlists music files and even custom on demand services



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Our Products & Services



PBX – Private Automation Branch Exchange

Having extensive experience in the field of telephony, Virlocento applies innovative solutions of network telephony Voice-over-IP (VoIP), as well as digital telephone exchanges (PBX / IVR) in the cloud. PBX effectively consolidates and simplifies all the ways in which your business communicates and collaborates, increasing productivity through mobility and through many other revolutionary features that it incorporates. Some of these features are:

- No initial investment cost
- Reduction in monthly telephone costs
- Advanced telephony technologies
- Easy management via Web portal
- Safety and reliability
- Extensibility to the maximum extent



Disaster Recovery

Many companies, even today, do not have an adequate Disaster Recover (DR) plan for their IT infrastructure. In most cases, disaster recovery is considered a too expensive, complex and unreliable service to cover the whole range of enterprise applications, thus limiting its application only to Mission Critical Services. Disaster Recovery is a high quality security service that protects IT infrastructure from any disaster. Just as we demand from any good insurance policy, in the same way the best disaster recovery should provide excellent protection, with minimal effort, at the lowest possible cost.



Our Products & Services



Managed Business Solutions

The technical support of our customers, in terms of server management and maintenance, is for Lancom, a service that can be adapted to the specific needs and requirements of the client. Often the performance of a system depends not only on its natural resources (CPU, RAM, HDD) but also by the proper configuration of all software that runs on it. Virlocento Technical Support team can perform a full fine-tuning of your system, giving performance and stability, without necessarily increasing your resources and thus the costs.



Enterprise Cloud Collaboration - Is an emerging web technology used for sharing/and co-authoring computer files through the use of cloud computing, whereby documents are uploaded to a central "cloud" for storage, where they can then be accessed and modified by others in the loop.



Enterprise Resource Planning (ERP) - Is a central business management software which is usually a suite of multiple integrated applications that a company can use to manage data from every stage of business depts like product lifecycle, inventory, finance and human resource.



Customer Relationship Management (CRM) - Is a model for managing interactions of a company with its existing and future customers. It involves using software apps to organize, automate, and synchronize sales, marketing, customer service and technical system support.



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Our Products & Services



Professional Services

We provide a host of services, ranging from Consulting, Design, Implementation and Project Management, through to Security, Business Continuity, Risk Assessment, and alignment to strategy and processes.

- Consulting
- Design and Operations
- IT Systems
- IT Strategy and Governance
- Enterprise Architecture



Audio-Visual Integration

We distribute high-end Audio-Visual systems, bringing cutting-edge technology to our clients and the industries they operate in, having cultivated strong relationship with leading brands, Virlocento has positioned itself to be a partner of choice for success. We are fully capable of delivering on diverse requirements, ranging from generalized to highly-specific client needs.

- Interactive LED Displays
- Projectors & Screens
- Video & Audio Conferencing Systems
- Public Address & Control Systems



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Our Products & Services



End-User Products

We provide a unique framework of services to keep computer systems, servers and network infrastructure secure, operationally available and businesses productive. We deliver product procurement services supported by strong relationships with market leading vendors.

- Mobile Devices
- Consumables
- Software Solutions
- BYOD Solutions
- Rental & Leasing



Web Design/Development

We build websites that will communicate effectively with your potential clients. User experience and your particular business goals are our driving force. All of our websites focus heavily on both the look (aesthetics) and the functionality of the site. We build websites with intuitive, easy to use and powerful administration areas that our clients can log into, allowing them to edit and maintain every aspect of their website content.



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Our Products & Services



Website Backup & Maintenance

Keeping your website up and running with little to no downtime can sometimes be vital – especially as a website-dependent company or e-commerce store; with our Website Maintenance Packages we will ensure your website is up and running at all times. We will keep your plugins and settings up-to-date and functioning perfectly. SEO setup and updates will keep you above the competition and on the front page of Search Engines.

Industries We Serve

Virlocento serves a wide range of industries.



Corporate
Companies



Retail
Stores



Banking
Institutions



Government



Educational
Institutions



Healthcare
Facilities



Hospitality



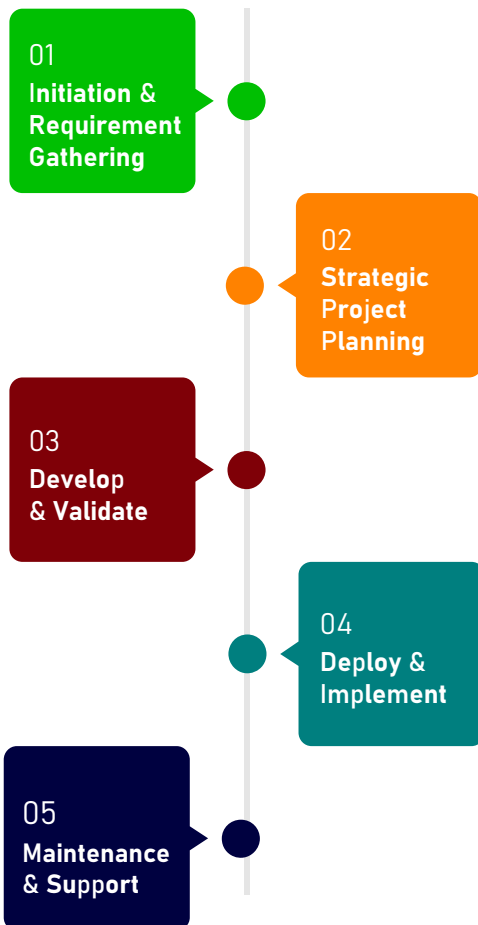
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Workflow Process



We believe in constant innovation and improvements. The Agile methodology emphasizes communication and collaboration. Our team is flexible to adapt to the emerging business realities. It helps us to successfully manage and accomplish objectives of our customers.

- ✓ Increased collaboration
- ✓ Early & predictable delivery
- ✓ Improved quality
- ✓ Adaptable to change
- ✓ Better visibility to risk
- ✓ Increase project control

■ **Professional Team** – Dedicated teamwork and genuine professionalism is at the very core of our work ethics and values.

■ **Technical Expertise** – Our technical expertise is what makes us stand out in the crowd & we are always on the learning edge.

■ **Proactive Support** – We believe in the notion that the ultimate reward a company can receive is the customer satisfaction.



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